## **C-7 Rating Methodologies**

**Rating Methodologies.** Tradeoff and LPTA each have a unique rating methodology as summarized below.

## COMPARING HOW OFFERORS ARE RATED FOR EACH APPROACH

TRADEOFF	LPTA
Technical Performance	Technical Performance
Subjective evaluation in accordance with DoD Source Selection Procedures and the Army Source Selection Supplement Allows the government to: a) consider award to other than the lowest- priced offeror, or; b) other than the highest technically rated offeror	Objective evaluation of minimum requirements in accordance with DoD Source Selection Procedures and the Army Source Selection Supplement Evaluated as acceptable or unacceptable
Past Performance	Past Performance
Confidence Assessment Comparative analysis permitted	Acceptable or Unacceptable No comparative analysis permitted
Small Business Participation	Small Business Participation
Factor or Subfactor	Exempt from evaluation (DFARS 215.304(c)(i)). However, if desired as an evaluation factor, it should be considered one of the technical factors/subfactors and evaluated accordingly
Price	Price
Not rated adjectively Evaluated in accordance with the Source Selection Plan and Sections L and M (or equivalent sections) of the RFP	Not rated adjectively Of the acceptable proposals, lowest evaluated price wins
Tradeoffs	Tradeoffs

In accordance with the Source Selection Plan and Sections L and M (or equivalent sections) of the RFP  $\,$ 

Tradeoff not permitted No additional credit for exceeding standards

Parent topic: Appendix C Lowest Priced Technically Acceptable Source Selection Process