

15.101 Best value continuum.

An agency can obtain *best value* in negotiated *acquisitions* by using any one or a combination of source selection approaches. In different types of *acquisitions*, the relative importance of cost or price *may* vary. For example, in *acquisitions* where the requirement is clearly definable and the risk of unsuccessful contract performance is minimal, cost or price *may* play a dominant role in source selection. The less definitive the requirement, the more development work required, or the greater the performance risk, the more technical or *past performance* considerations *may* play a dominant role in source selection.

- **15.101-1 Tradeoff process.**
- **15.101-2 Lowest price technically acceptable source selection process.**
- **15.101-3 Tiered evaluation of small business offers.**

Parent topic: Subpart 15.1 - Source Selection Processes and Techniques